



Sales Assistant

Direct input into the CRM system
by voice

Use of valuable time through
preparation and follow-up of
appointments during the car
journey

Time and cost savings



Sales ASSISTANT

For more time savings!

A lot of time is needed to prepare for and follow up on customer appointments, to research in the CRM (Customer Relationship Management System) or a customer database, or to enter visit reports. In particular, the time when no computer can be used, e.g. during car journeys, remains unused.

This is where the KENBUN Sales Assistant can help.

With KENBUN's Sales Assistant, the employee can also command his systems by voice in such situations. If desired, the sales assistant can be started with a voice wake word, e.g. "Hey KIDOU" (or the company's own wake word). Before customer meetings, relevant information about the customer can be requested and provided by voice (text-to-speech). Especially during the car ride, sales staff can make inquiries, make entries or initiate further actions by voice commands. Sales staff can thus spend more time talking to customers or visit more customers.

Examples



Visit reports by voice

The sales assistant is directly connected and synchronized with the CRM and / or the backend systems via an API, so that no further manual steps are necessary. During voice input, KIDOU provides active feedback in the event of an error, if the input is incomplete, for example.

We develop an individual CRM system together with the customer!

KIDOU is a voice processing framework developed by KENBUN IT AG containing various AI based components. These components are scalable, extensible and adaptable to the customers needs. KIDOU offers all the components needed to document medical data in a "hands free" manner using only voice inputs and commands.

Was ist mit den Fachbegriffen, Dialekten und Sprachen?

In order for KIDOU to reliably recognize certain technical terms, dialects or another language, the language model is adapted in a training process. The integration and implementation process, is carried out with the customer, the system is constantly trained and optimized.

Identify and suppress interfering and ambient noise!

Leveraging intensively trained, cutting edge voice technologies KIDOU can reliably process its inputs even in an environment with interfering and ambient noise.

Your data are safe!

The voice assistant is available in any cloud, and if desired, the system can also be operated on-premise on customer systems - so sales data that requires particular secrecy never leaves the customer's systems.

Contact:

KENBUN IT AG
Haid-und-Neu-Str. 7
76131 Karlsruhe

Phone: +49 721 781 503 02
E-Mail: office@kenbun.de
www.KENBUN.de